

Rave Reviews for
Be a Better Lawyer: A Short Guide to a Long Career
By Eleanor Southers

“I have always strived to be a better lawyer; and I thought that I was doing a pretty good job of continuing my career. Ms. Southers’ book helped me take my quest for excellence to the next level. Her book is like having a personal and professional coach sitting with you asking you questions that you hadn’t thought about for yourself. Her book helps guide you to develop and consider strategies that will help you succeed in the practice of law.”

Steve Mehta

Mediator and author of *112 Ways to Succeed in Any Mediation or Negotiation*

“Reading *Be a Better Lawyer* feels like Eleanor is in the room with you giving sincere personalized advice on starting and growing your law practice. She hits the major topics like time management, branding, and creating a sound business plan, but also the crucial points on centering oneself and planning for the unexpected. As a solo lawyer, the book's advice is invaluable.”

Shirish Gupta

Attorney and Mediator
Flashpoint Law

"Be a Better Lawyer" is a useful guide for taking charge of your career. It is full of practical advice for finding joy and satisfaction, planning your goals, and marketing your legal skills. Busy lawyers often don't make time for reflection. This guide is an easy tool to help you actively improve your practice and your life. I will recommend it to our students at Santa Clara University School of Law.”

Lisa A. Kloppenberg

Dean & Professor of Law
Santa Clara University

“This short guide is amazingly full of wisdom and hope for any lawyer who is dealing with change. “Be a Better Lawyer” presents an entire picture, guiding us to realistically and honestly look at ourselves, our practices, and the red hot changing world.

“Eleanor Southers provides us with a “very adult” book that does not sugarcoat the challenge we face to stay on top of the business of law and balance a dynamic practice with a fulfilling personal life. The thorough covering of what we human beings bring to the practice and what we can do to make it work for us is effective and refreshing.

“I have now created plans to better take charge of my public defender career. Should I return to a solo practice, I have found my treatise. At least two solos will immediately receive this book as a gift of love, one who is just starting and the other, who is experiencing the devastating effects of the changing economy, calling for ‘guerrilla action.’

“In my opinion, there isn’t a lawyer out there who could not benefit from Southers’ cohesive wisdom.”

Denise Bousley

Deputy Public Defender, Los Angeles County
Former Solo lawyer